

# Training in Alternative Dispute Resolution



## Continuing Professional Development

This programme consists of stand alone modules from Perdana University's Master of International Trade (MIT) offered in collaboration with the **United Nations Conference on Trade and Development** (UNCTAD) and the **Zurich University of Applied Sciences, School of Management and Law** (ZHAW).

Each module of the Masters programme carries 3 MQA credits (9 ECTS), thus allowing professionals or individuals who are interested in a particular module to register for the module as part of their professional development programme or for transfer of credit purposes.

### ▶ AIM

To upgrade trade and negotiation skills

### ▶ FACULTY

- United Nations Conference on Trade and Development (UNCTAD)
- Zurich University of Applied Sciences, School of Management and Law (ZHAW)
- University of St. Gallen, Switzerland
- German University in Cairo, Egypt

### ▶ CERTIFICATE

- **Certificate of Attendance** for those who attend lectures only
- **Certificate of Completion** for those who successfully complete a whole module including assignments and examinations

### Description

This module provides an opportunity for in-depth study of the substantive and procedural issues involved in the field, and also the acquisition of skills involved in some of the processes. It is centrally concerned with law and other rules (international and commercial) which are applicable in adjudication and also in dispute resolution processes.

### Objective

On successful completion of the module, participants would be able to understand the nature of conflict and of individual and joint decision making processes; devise individual and group strategies that minimize the destructive consequences of conflict; and identify and negotiate solutions satisfactory to all involved in factual scenarios.

### Who should participate

Personnel from government agencies, NGO & MNCs, lawyers. Given the nature of the field of study, this module has been structured to benefit fresh graduates and professionals in the field. Perdana University welcome participants who wish to deepen their knowledge in law, economics and political economy of international trade, commercial diplomacy and trade negotiations.

### How To Apply

Interested applicants can apply online.

Registration form is available at [www.perdanauniversity.edu.my/mit](http://www.perdanauniversity.edu.my/mit)

### When

7 September - 11 September 2015 (9.00am - 5.30pm)

### How much

RM5000.00 for 5 days of guided learning (face to face contact) and 14 weeks of independent learning (e-Learning), including reading materials.

The fees does not include accommodation, transport and meal.

*All applications must be received **six weeks** before the module starts.*

Perdana University School of Postgraduate Studies  
Block B and D, Level 1, MAEPS Building, MARDI Complex,  
Jalan MAEPS Perdana, 43400 Serdang, Selangor, Malaysia.

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Contact us  
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03-8941 8646



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# Training in Tariff Peaks and Other Residual Protection

### Description

The residual trade protection encompasses an important range of measures with a broad impact on the market access of many goods and services. It constitutes a topic by itself with its own features like other aspects of the international and national trade policies. Like them, it relies on its own "political economy" stemming from the economic interests that explain, for instance, the existence of a tariff peak and the behaviour of policy-makers, negotiators and businessmen on determined traded items.

### Objective

On successful completion of the module, participants would be able to understand the existence of a tariff peak and the behaviour of policy-makers, negotiators and businessmen on determined traded items. They will be exposed to the nature and impact of the specific measures of the trade protection. Participants are able to analyse the given information, so that researchers and trainers are stimulated to introduce this topic in their activities on trade policies, political economy and trade negotiations.

### Who should participate

Personnel from government agencies, NGO & MNCs, lawyers. Given the nature of the field of study, this module has been structured to benefit fresh graduates and professionals in the field. Perdana University welcome participants who wish to deepen their knowledge in law, economics and political economy of international trade, commercial diplomacy and trade negotiations.

### How To Apply

Interested applicants can apply online.

Registration form is available at [www.perdanauniversity.edu.my/mit](http://www.perdanauniversity.edu.my/mit)

### When

14 September - 19 September 2015 (9.00am - 5.30pm)

### How much

RM5000.00 for 5 days of guided learning (face to face contact) and 14 weeks of independent learning (e-Learning), including reading materials.

The fees does not include accommodation, transport and meal.

*All applications must be received **six weeks** before the module starts.*

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# Training in The WTO Institutions, Negotiations & Compliance

### Description

This module provides a multidimensional introduction to international trade policy. Its purpose is to provide participants with an understanding of international trade economics, rules, politics and institutions, and major policy issues and challenges facing the global trading system.

### Objective

On successful completion of the module, participants would be able to identify and analyse potential claims and defences available under WTO rules arising under a variety of fact patterns; understand WTO rules which helps to expose to a wide spectrum of potential clients and stakeholders impacted by developments in global trade; and understand the global rules and how they operate. These will give a new perspective on the current economics and political debate over liberalized trade, off shoring of jobs and WTO trade relationship with countries such as China.

### Who should participate

Personnel from government agencies, NGO & MNCs, lawyers. Given the nature of the field of study, this module has been structured to benefit fresh graduates and professionals in the field. Perdana University welcome participants who wish to deepen their knowledge in law, economics and political economy of international trade, commercial diplomacy and trade negotiations.

### How To Apply

Interested applicants can apply online.

Registration form is available at [www.perdanauniversity.edu.my/mit](http://www.perdanauniversity.edu.my/mit)

### When

21 September - 26 September 2015 (9.00am - 5.30pm)

### How much

RM5000.00 for 5 days of guided learning (face to face contact) and 14 weeks of independent learning (e-Learning), including reading materials.

The fees does not include accommodation, transport and meal.

*All applications must be received **six weeks** before the module starts.*

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## Training in Research Methodology

### Description

This module is designed to examine the procedures and principles involved with the different types of research (qualitative and quantitative). It also help participants to develop problem formulation, literature review, sampling, research design, basic data analysis; style of referencing.

### Objective

On successful completion of the module, participants would be able to apply research knowledge and implement each stage of the research process; compare and contrast the differences in qualitative and quantitative methods; formulate the research problem, develop the research framework and apply appropriate research methods for a particular research issue and, plan and present a thorough research proposal.

### Who should participate

Personnel from government agencies, NGO & MNCs, lawyers. Given the nature of the field of study, this module has been structured to benefit fresh graduates and professionals in the field. Perdana University welcome participants who wish to deepen their knowledge in law, economics and political economy of international trade, commercial diplomacy and trade negotiations.

### How To Apply

Interested applicants can apply online.

Registration form is available at [www.perdanauniversity.edu.my/mit](http://www.perdanauniversity.edu.my/mit)

### When

28 September to 2 October 2015 (9.00am - 5.30pm)

### How much

RM5000.00 for 5 days of guided learning (face to face contact) and 14 weeks of independent learning (e-Learning), including reading materials.

The fees does not include accommodation, transport and meal.

*All applications must be received **six weeks** before the module starts.*

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